

MOST™ Agreement Manager

MOST Agreement Manager is proven as the most sophisticated product currently available to provide carriers with real time control of their complex commercial agreements and contractual obligations in a single easy-to-use application.

MOST Agreement Manager enables operators to store, analyze and monitor bilateral, swap, wholesale, transit and other types of agreements, enabling carriers to manage and scale their businesses more effectively with reduced risk.

MOST Agreement Manager can be used on its own or as part of Prime Carrier's MOST modular software suite that covers the entire Wholesale process from Buy rates, Quality and Traffic management, Routing decisions and Sell rates.

Business Issues

For many years, Inter-carrier relationships were managed mainly through relatively simple bilateral or swap agreements. These agreements could be quite long-term and typically covered all commercial interactions between carriers. The majority of such agreements contain detailed and specific volume commitments. Some also contain quality and service level commitments. However few carriers have systems which are able to effectively and in real time monitor and track progress against these agreements.

MOST Agreement Manager Overview

MOST Agreement Manager offers carriers the capability to pro-actively manage their inter-carrier trading agreements. It enables registration and management of traffic volumes, balances and thresholds covered by these agreements, as well as performance tracking. The management of bilateral / swaps etc is therefore integrated into daily operations and the carrier can monitor the key performance indicators defined for these agreements.

MOST Agreement Manager can support a wide range of user defined agreement types, with the typical being:

- **Balanced:** An agreement for financially-balanced traffic between two carriers over a given period of time. In situations where traffic is not balanced at the end of the effective period, the 'deltas' are billed to the outstanding party using a specific rate.
- **Balanced Ongoing:** An agreement on rates where, based on historical data, it is possible to calculate a balance of traffic.
- **Commitment:** Volume commitments between carriers where a specific number of minutes must be paid for at an agreed rate, whether or not traffic is sent.
- **Threshold:** An agreement whereby rates are applied at a series of steps in traffic volume. This usually rewards a carrier for sending higher volumes of traffic.
- **Volume Swap:** An agreement to swap a certain volume of traffic to specific destinations, including free phone

MOST Agreement Manager Benefits

Pro-active management of inter-carrier trading agreements gives carriers a proven, sophisticated and flexible solution to proactively manage periodic contractual agreements.

Real-Time Measurement and monitoring of volume based commitments gives the carrier the confidence that all service and commitment levels are being maintained. Carriers' can set the level of control against various parameters such as Agreement Balances, Agreement termination, Margin reporting, Settlement process control. This brings significant benefits to the carriers as the controls they impose on their business and interactions with external parties can be managed effectively in real time and with complete confidence.

Realise the Business impact of incorrect and out-of-date information by seamlessly including actual traffic volumes in the Agreement management process and in the subsequent (separate) generation of routing plans. This ensures optimal use of available capacity for all traffic streams. This will help avoid incurring penalty charges, and minimize unplanned costs.

Information from all Agreements is maintained in a single central repository ensuring that the information, on which important commercial decisions are being made, is as accurate and up-to-date as possible.

MOST Agreement Manager Deployment

Multiple Delivery Options

MOST Routing Manager can be uniquely delivered in a number of options:

- **'On Demand'** in a secure managed 24*7 operation with zero operational impact
- **Installed** with small footprint and low operational impact
- **Managed Service** including all Data management

Historically, companies were required to buy, build, and maintain their own IT infrastructures despite exponential costs. On-demand computing gives companies an alternative. Now they can use applications built and run on a world-class infrastructure and delivered via the Internet. This enables companies to decrease total cost of ownership saving by up to 90%, reduce implementation risk, decrease time to value and focus on business, not on technology. The value our existing companies have experienced with on-demand computing far exceeds what they can expect with traditional software.

Modular Approach

Seamlessly add other parts of a modular software suite to cover the entire Wholesale process.

Industry Proven

Prime Carrier's products are proven to deliver significant cost savings, Margin improvements and accelerated Return-on-Investments.